



With Capital Rx, Kent County reduced pharmacy plan spend by 28.0%



“ I have been in a customer service profession for most of my life and have never written a letter of recommendation.... That shows how strongly I feel that [Capital Rx] has gone above and beyond.”

Kent County Member





In 2020, Kent County had an annual gross pharmacy spend of **pharmacy spend that was significantly higher than industry benchmarks**. Capital Rx helped Kent County to sharply reduce costs on a PMPM basis while reducing risk of exposure to unnecessary high-cost medications.

	Plan	Member
2020 	+26% TOTAL SPEND INCREASE	+26% TOTAL SPEND INCREASE
2021 	-28% TOTAL SPEND REDUCTION	-38% TOTAL SPEND REDUCTION





All figures calculated on a PMPM basis.

Kent County’s savings were the result of Capital Rx’s innovative, cost-plus Clearinghouse Model and did not require the addition of any new clinical programs or member cost share increases.

What were Kent County’s key frustrations with their previous vendor?

-  Rising specialty drug costs and hidden PBM fees
-  Limited access to data and zero visibility into rebates retention
-  Unsatisfied with overall level of service
-  98% PA Approval rate for 2 consecutive years

Kent County sought out a strategic pharmacy partner in Capital Rx

-  Reduces cost through proper clinical management and simplified benefit pricing
-  Acquisition-Cost Plus Model
-  Superior member experience & award-winning call center
-  Seamless implementation